

### DEPARTMENT OF VETERANS AFFAIRS Veterans Health Administration Washington DC 20420

January 11, 2006

In Reply Refer To:

Mr. Michael Collins

Dear Mr. Collins:

This is in response to your Freedom of Information Act (FOIA) request dated December 20, 2005 in which you asked for a copy of the Price Waterhouse Coopers (PWC) contract with the Department of Veterans Affairs (VA) related to the Capital Asset Realignment for Enhanced Services (CARES) program. Your request was received in my office on January 9, 2006.

We have enclosed the releasable requested records. However, all privileged or confidential commercial or financial information obtained from a person has been withheld under FOIA Exemption 4, [5 U.S.C. § 552 (b)(4)]. A total of 21 pages have been withheld in their entirety under FOIA Exemption 4 as cited above.

Your request was processed by the undersigned. You may appeal the determination made in this response to:

> General Counsel (024) **Department of Veterans Affairs** 810 Vermont Avenue, N.W. Washington, D.C. 20420

If you should choose to file an appeal, please include a copy of this letter with your appeal and clearly indicate why you disagree with our determination.

Sincerely, Clay Johnson VHA FOIA Officer

Enclosure

# PRICEWATERHOUSE COPERS

in Response to RFP: 776-04-241

# Capital Asset Realignment for Enhanced Services (CARES) Business Plan Studies

Volume II Revised Final Offer Price Proposal

December 13, 2004

#### Submitted to:

Sadya M. Armstrong Contracting Officer Department of Veterans Affairs Cleveland Business Center (CBC-A) Building 3, Second Floor 10000 Brecksville Road Brecksville, OH 44141 Dr. Susan Pendergrass Director of Office of Strategic Initiatives 810 Vermont Avenue Washington, D.C.

Submitted by:

PricewaterhouseCoopers LLP 1301 K Street NW Washington, D.C. 20005 202-414-1844

This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed - in whole or in part-for any purpose other than to evaluate PricewaterhouseCoopers LLP's proposal submitted on behalf of Veterans Affairs Capital Asset Realignment for Enhanced Services (CARES) requirement. If, however, a contract is awarded to this offeror as a result of - or in connection with - the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction.

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#### **1.0 INTRODUCTION**

This Price Proposal provides understanding and insight into the Team PwC solution assumptions and pricing.

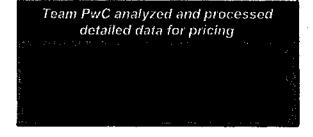
Team PwC has discounted its GSA Management, Organizational and Business Improvement Services (MOBIS) Schedule rates by 49.05% to offer the Department of Veterans Affairs a very competitive price for the level of effort and seniority of the team required for this high profile, most-important, and challenging study.

Team PwC analyzed and processed detailed data providing visibility into the pricing as required by the RFP. The structure



Project Management, Stakeholder Management, and Issue Resolution are also included in the labor estimates.

Travel and other expenses are included in this volume as a separate section. Team PwC



travels to each site with specialized planning teams as required. Other expenses include production and printing of reports and meeting materials, and website development and maintenance.

Specifically the Price Volume sections following this introduction are:



The PwC GSA MOBIS schedule is the reference for the Team PwC labor categories.

Other information includes the Representations and Certifications and any other data that is pertinent to the proposal.

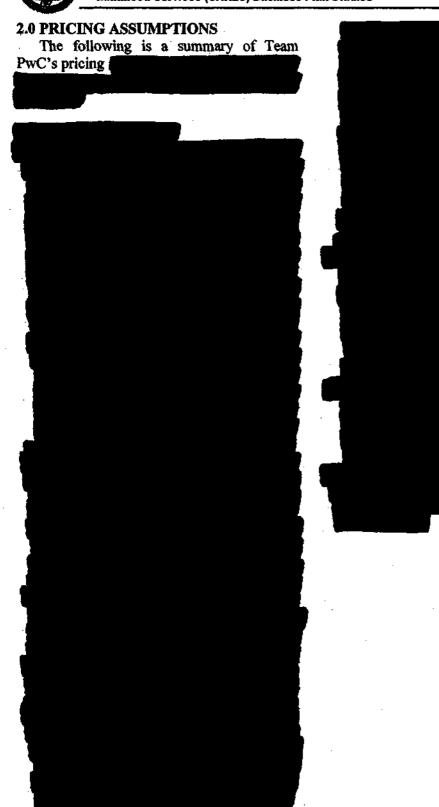
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Functional Specialist/Facilitator	\$	337.16			\$	
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Associate	\$	134.87			\$	
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### **3.0 LABOR CATEGORY DESCRIPTIONS**

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GSA MOBIS Labor Category	Lahor Category Description
Partner	Experience of ten or more years. An advanced degree may be substituted for equivalent years of experience. Has overall responsibility for projects. Possesses expertise in change management, strategic planning, quality management, financial and edministrative systems, or related fields.
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Functional Specialist/ Facilitator	Experience of eight or more years. An advanced degree may be substituted for equivalent years of experience. Has overall responsibility for project management of large projects, methodology and team performance. Experience in business systems consulting, logistics management, strategic planning, business process reengineering, change management, and/or other management or operational consulting.
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Manager-II	Experience of five or more years. An advanced degree may be substituted for equivalent years of experience. Holds a four-year degree from an accredited college/university, or greater. Experience in total quality management, quality assessment, change management, activity based management and/or other management or operational consulting.
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Management Analyst	Experience of three or more years. An advanced degree may be substituted for equivalent years of experience. Holds a four-year degree from an accredited college/university, or greater. Is responsible for preparing and delivering briefings, leading discussions, motivating personnel and conducting workshops and seminars. Possesses specialized knowledge, such as, analytical and evaluative methods and techniques concerning the efficiency and effectiveness of various program's operations, management practices, organizational theory and structure, as well as, database management and IT resource management/acquisition.
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Cost Analyst	Experience of three or more years. An advanced degree may be substituted for equivalent years of experience. Holds a four-year degree from an accredited college/university, or greater. Reviews, analyzes and evaluates financial management processes within an organization, as well as identifies and corrects transactions. Develops and applies finance and accounting processes in order to maintain or improve the efficiency of continuing or new processes.
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Associate	Experience of one or more years. An advanced degree may be substituted for equivalent years of experience. Holds a four-year degree from an accredited college/university, or greater. Performs data collection, materials development roles and other tasks relevant to client projects. Experience in total quality management, benchmarking, business process reengineering and/or other management or operational consulting.
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Administrative Support	Holds an Associate degree from an accredited college/university. Some college level courses, technical training or appropriate years of experience in a relevant field may be substituted for an Associate degree. Provides general computer, financial, editing, word-processing, graphics, and administrative support for project teams.
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#### PwC Labor Categories (Contract# GS-10F-0466N)

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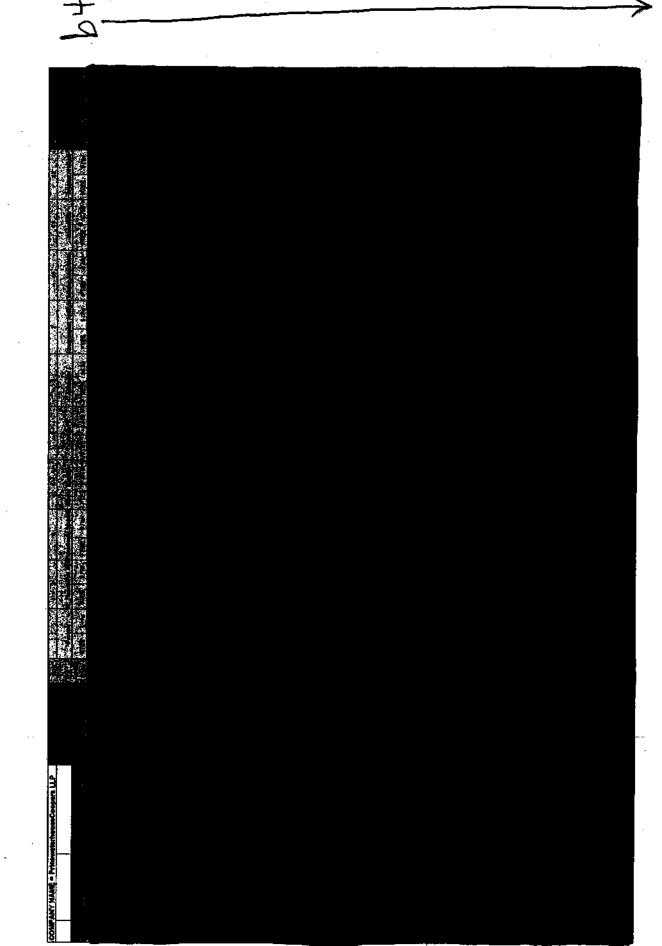
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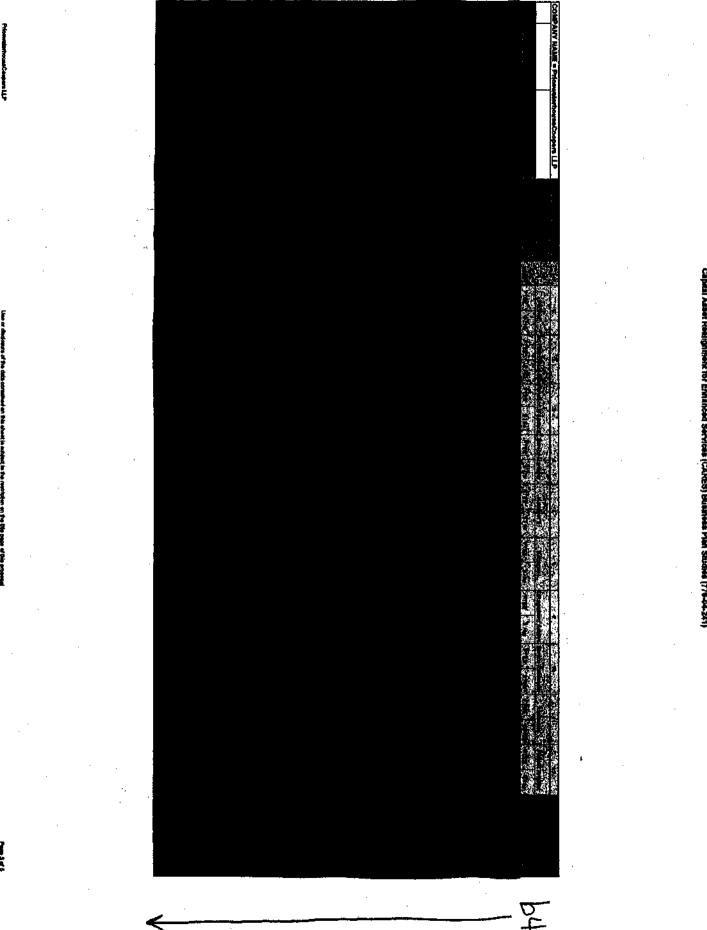


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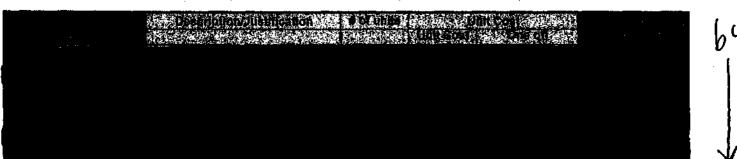
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PricewaterhouseCoopers LLP

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#### Notes:

The data in these tables are for evaluation purposes only
 Resumes are available for any personnel identified above not already provided in the proposal on request

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1) The data in these tables are for evaluation purposes

2) Resumes are available for any personnel identified

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